



**KONSTANTINOS VAKIDIS**

**COO – Co Founder**

“I am able to place facts and circumstances in a broader context, understand strategy and proceeds directly to implementation. My technical and business knowledge is an advantage that gives me the ability to have an organizational view (not only on sales) and value understanding (not only volume). Driven by my sense of professionalism and fair play, I set structures, rules and processes in order to create sustainable relationships with my internal and external customers. I am able to communicate and go around the organization, work well with the commercial and technical people and I am well respected among my peers. I understand the modern way of doing business (service standards, IT, scoring system, value creation ect) I am open to new ideas and suggestions and I can be part of a team working towards change. Due to my technical background I can easily connect with the operations.”



## Education



### **City University (GB)**

Degree Name Master of Arts (M.A.)

Field Of Study Insurance and Risk Management

1999 – 2000



### **Associateship of the Chartered Insurance Institute**

Degree Name Profesional

1998 – 1999



### **Anglia Ruskin University**

Degree Name Bachelor of Arts (BA)

Field Of Study Business/Managerial Economics

1994 – 1998



## Experience

- **Director – General Agents & Brokers**  
Company Name **International Life**  
Dates Employed Jun 2015 – May 2016
- Company Name **INTERAMERICAN**  
Total Duration 6 years
- **Title Deputy General Manager Sales & Marketing**  
Dates Employed Apr 2013 – May 2015  
**Main Responsibilities:**  
Responsible for Brokers network, Group business and tied Agency.
- **Title Manager of Broker channel**  
Dates Employed Jan 2009 – Mar 2013  
**Main Responsibilities:**  
Recruited, train and promote the company among the brokers.
- **COO**  
Company Name **General Union group**  
Dates Employed Feb 2004 – Dec 2008  
**Main Responsibilities:**  
I was responsible for underwriting and claims for all non life branches.
- **Account manager**  
Company Name **Aon**  
Dates Employed Jan 2003 – Mar 2004  
**Main Responsibilities:**  
Responsible for multinational clients

